

## Arab Achievement Award 2011



**Scada Systems** is selected as the **Leader in Technology** by the Arab Achievement Award committee.

The Arab Achievement Certificate and the Trophy for the Leader in Technology was received by SCADA's MD, Mr. Khaled Abu Eida and BDM, Mr. Asok K. Kalathil from H.E Juma Mohammed Al Kait, Assistant Undersecretary, Ministry of Foreign Trade and H.H. Sheik Obaid Al Noaimi at the closing ceremony of Arab Investment Summit on 24 May 2011 at Yas Island Rotana in Abu Dhabi.

The summit was attended and delegated by well known investors, government representatives, corporate institutions, consultants, contractors, project managers and technology experts from across the Arab Region (MENA).

The award is designed to recognize companies and institutions who own, manage and create projects that have had a significant impact on the development and enhancement of the Arab Region. The award intends to honor the organizations that have played a significant role in ensuring that the Arab Region becomes the greatest strength in the 21st century.



## ISO Surveillance Audit



The Management Representative for QMS announced that the second internal audit of the quality management systems in SCADA is scheduled to conduct on 23 June 2011. He advised all department heads to keep all the documents updated beforehand so that the audit can be conducted successfully.

The ISO surveillance audit for 2011 will be conducted by TUV in September/October 2011. The date has to be confirmed by TUV.

The quality audits are conducted to ensure that the Quality Manual of Scada is implemented properly. The Quality Manual covers the process, work flow and documentation in every department of Scada including procurement, projects, sales, human resources and accounts.

In his brief thanks giving speech, Mr. Khaled extended his gratitude to all his employees and the business partners and vendors for the excellent team work and support that makes this achievement happen. He expressed his gratefulness to the valuable clients for giving the opportunity to deliver the expertise of SCADA in design and build solutions.

Receiving the award Mr. Asok said 'it is a great honor and an exciting reality to know that the selection is made from a list of well known companies from 14 countries of the region'.

Mr. Khaled expressed his continuous commitment in always providing the cutting edge technologies that satisfies the client and develops the country and the region.

The summit is organized by ii Global, an international organization that systematize large scale events across the globe bringing business leaders to share insights, expertise and solutions to business challenges and over all development.

The Arab Achievement Awards recognized the excellence of companies and institutions in diverse sectors and rewarded the best. The prestigious awards ceremony has become an integral part of the regional business calendar, celebrating the remarkable achievements that have shown exceptional vision, talent and revelation in the Arab region.

## Performance Award to Mr. Baber



The management selected Mr. Zareef A. Baber as the 'Performer of the Year 2010' considering his overall contribution to the projects that he work for. Designated as the Projects Supervisor, Mr. Baber is a senior member in Scada. Delivering the award Mr. Khaled Abu Eida, MD of Scada recognized his commitment, hard work and loyalty as reasons for all his achievements that end up in the Performance Award. 'He deserves it' Mr. Khaled convincingly said memorizing the long years of his relationship with Mr. Baber.

The award giving ceremony was conducted on 21 May 2011 in the conference room of Scada Head Office. Contentedly, the award was given on the 66th birthday of Mr. Baber and the ceremony was thus extended as a birthday party as well. Mr. Baber received the award memento along with a birthday gift. Scada team shared their team spirit and happiness in the breakfast party that followed.

## Business Partnerships



### Milestone - Solution Partner

Scada signed Channel Partner Agreement with Milestone Systems. The authorized channel partner letter was issued to Scada by the Milestone Middle East Office. This partnership will open new business opportunities to Scada in the field of CCTV and Video Management Solutions.

Milestone Systems is the leading global developer of open platform software for managing IP network-based video surveillance. Milestone XProtect(R) software is powerful and advanced yet easy to use, reliable and proven. The open platform allows best-of-breed solutions to 'video enable' business: reducing costs, optimizing processes, protecting people and assets - and ultimately increasing value in your organization's products and services.

As part of the partnership program, a three-day intensive training was attended by our Senior Projects Engineer Mr. Shehada Ali who passed the Milestone Certification Examination in A grade. Mr. Shehada is nominated as the trainer for Milestone solutions for the ELV engineers of Scada in due course. A milestone briefing course will also be given to the pre-sales and sales team of Scada shortly.



### Axis- Channel Partner

Scada is chosen as the authorized channel partner of Axis Communications. The certificate of partnership was recently received by our Business Development Manager Mr. Asok K. Kalathil.

Founded in 1984, Axis is an IT company offering network video solutions for professional installations. The company is the global market leader in network video, driving the ongoing shift from analog to digital video surveillance. Axis develops and markets innovative network video products i.e. surveillance cameras for installations in schools, in retail, on buses and trains, and for public surveillance

Axis Communications' Channel Partner Program is designed to help channel partners capitalize on Axis' market leadership in the fast-growing network video market. As a channel-oriented company, we view our partners as an extension of our team, playing a key-role in the go-to-market strategy and the overall success of our company. Lead-sharing, early product information and technical/sales training curricula at the Axis Communications' Academy are among the many benefits of this program, designed to give Axis' channel partners a distinct sales advantage.

## Scada's Website renovated

The 10-year old web site of Scada Group of Companies was renovated in order to include in the URL all the functionalities of Scada and certain other important pages covering news updates, vendor details and a photo gallery.

The website includes a customer service request page that allows customer an easy access to the helpdesk center of scada.

The renovation gives the site an ambience of innovation and the technical.

The URL of SCADA is [www.scadagroups.com](http://www.scadagroups.com)





## Employee Evaluation

Quarter 1 Employee Evaluation of the year is completed and the report submitted to the Managing Director of Scada Group. All the employees are included in the evaluation.

The evaluation in Scada is a three tier process, said Mr. Rami the HR Officer. As per the process, employees are given the chance to evaluate themselves. The self evaluation done by the employee is forwarded to the department head who will reevaluate his team members and will write remarks and employee will be summoned for face to face discussion wherever found necessary. The evaluations will be submitted to the management for final evaluation. The evaluation report will reflect all the three tiers of the evaluation.



The primary purpose of the evaluation is to ensure that employees are performing and contributing as designated towards the planned growth of the organization, said Mr. Khaled, MD of Scada. The employee evaluation may also be used as one of the criteria for promotion, demotion, termination and also for increments and bonuses, he added.

## Welcome



Mr. Selventhiran joined Scada in June 2011 as the Electrical Draughtsman. He has 6 years of experience in the field. The last 4 years he was working for a reputed MEP contractor in the UAE.

Scada welcomes Mr. Selventhiran to Scada Family.

Strength

Courage

Attitude

Determination

Achievement



Success

Care

Acceptance

Delivery

Aim

## Events & Trainings during the quarter



**AXIS Technical Training:** Scada is a registered member of Axis Communications Academy. The Academy is responsible to provide periodic sales and technical training to the members of Axis channel partners in order to boost the competence and confidence about Axis products and network video technology.

Our ELV engineer Mr. Tamer Ramadan attended the Axis technical training scheduled during the 8 - 9 March 2011 at Axis communications office in Dubai.

Scada team congratulates Mr. Tamer for successfully completing the training course.

### The Milestone Open Partner Day

MR. Khaled Abu Eida, MD and Mr. Asok Kumar BDM attended the Milestone Open Partner Day on the 9<sup>th</sup> May 2011 at Mina A' Salam Hotel, Dubai. **The event was organized by Milestone along with its solutions partners.**

### Milestone Advanced Certification

The Milestone advanced certification and training was conducted during 23-25 May 2011 at Milestone Systems ME office in Dubai. The 3-day training covers XProtect Enterprise, XProtect Corporate and XProtectAnalytics including LPR. Our Senior Projects Engineer MR. Shehada Ali attended and successfully completed the training. Scada team congratulates Mr. Shehada for successfully completing the training course.

### Infosec Technical Training

INFOSEC will arrange a new technical training course in Dubai during **20-22 June**. Mr. Dominique GARNIER Technical Manager of Infosec UPS will lead the training session. The training will follow demonstration of SNMP cards and new INFOSEC software. Certificate will be given to the attendees at the end of the training.

Two of Scada engineers are scheduled to attend the training.

## Project Status

### Sheikh Zayed Mosque



The installation of bollards in the Sheikh Zayed Mosque in Abu Dhabi is nearing its completion. There are 60 Nos. of bollards installed in the mosque that covers all the eight entry and exits including the two VIP gates.

Pilomat (Italy) heavy duty hydraulic bollards are used in this project. The project will be ready for handover by 15 June 2011.

Sheikh Zayed Grand Mosque in Abu Dhabi is the largest mosque in the United Arab Emirates and the eighth largest mosque in the world. It is named after Sheikh Zayed bin Sultan Al Nahyan, the founder and the first President of the United Arab Emirates, who is also buried next to the mosque.

### Abu Dhabi Ship Building (ADSB)



Abu Dhabi Ship Building (ADSB) is a Public Joint Stock Company listed on the Abu Dhabi Securities Market. ADSB offers its services and support to UAE and GCC customers for new build, repairs and refits/upgrades of Naval and

Commercial vessels.

Scada is providing the complete CCTV surveillance solution to ADSB. AXIS IP cameras and Ametis Video Management software are used to provide the surveillance solution for the project. Some of the cameras are installed at a height of 15 meters on camera poles. The cameras are installed in such a way as to cover the whole compound of ADSB with the primary purpose to cater to safety and security measures.

## "Arab Achievement Award" - Expression of Gratitude & Congratulations

We congratulate you of the award. It is a big achievement and wish you all the success. Tebodin always consider you a professional business partner. We are looking forward for more opportunities in the future.

**Dr. Salah Rabiah, Director Infrastructure**  
**Tebodin Middle East Ltd., UAE**

Congratulations for the great achievement. This award shows again you are a professional partner and award-winning company for the customers. We feel very proud and grateful to be able to work with you together for such a long time. We look forward to more success continuously and for the future.

**Raymond Chuang - EverFocus, Germany**

Congratulations, and on behalf of iMCC, we wish you all the best because you deserve it.

**Mina Nageb, CEO**  
**iMCC Management Consulting, UAE**

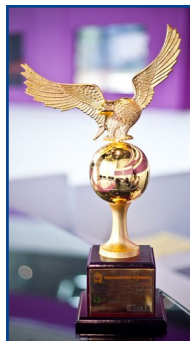
My sincere and warm congratulations to all at SCADA on receiving the recent award. It is a great achievement.

**David Beevers, DGM**  
**Al Forsan International Sports Resort, UAE**

Congratulations...well done  
**Azhar Albayati, QHSSE Manager**  
**iMCC Management Consulting, UAE**

Well done and congratulations on a well deserved award.

**Graeme Howes, Director of Sales,**  
**Middle East, Nth Africa & Sub Continent**  
**Southwest Microwave Inc.**



I congratulate you all on the years of hard work and dedication to the technical improvement of the UAE and this honour you have received is a true recognition of your deserved place in the industry. Well done to you all deserve to have every success in the future due to your excellent customer driven service and technical expertise.

**Carlos King, Resort Manager, Sports and Recreation**  
**Al Forsan International Sports Resort, UAE**

Congratulations on winning the Leader in Technology Award. You are a very deserving organization.

**Richard Woltjer, VP Marketing - HySecurity, USA**

Mabrook Asok !

**Nisin Tariq, Sales Manager - U.A.E, Oman & Pakistan -**  
**Honeywell Middle East, UAE**

My congratulation to all SCADA staff!

**Mabel - ELMO, Italy**

Congratulations on the award!

**Rick Cappiello - Fischer Labs (MSCOPE), USA**

Congratulations to your achievements! 2011 seems to be a fruitful year for SCADA.

**Alex Lin - GeoVision, Taiwan**

Congratulations and Alif mebrouk We are proud to be partners of you and hope we can support you further to achieve better success. Best of luck.

**Tony Shaban, General Manager**  
**AYC&T Dept., Al Yousuf LLC, UAE**